

Influence Without Authority: Getting Things Done When You're Not "The Boss"

Workshop Length:	2 hours
Audience Size:	Up to 100
Suggested Audience:	Staff
Location:	Your choice



Heather McKissick is an organizational development and communication specialist with specific expertise in leadership development, change management and workgroup facilitation. Since 2007, Heather has served as Leadership Austin's President and CEO. As the former Director of Organizational Development and Education for the Seton Healthcare Network she was responsible for employee and leadership development initiatives for more than 10,000 employees across Central Texas. Prior to working for Seton, she was Manager of Technology Services' Learning and Performance at the Lower Colorado River Authority (LCRA), assisting their Corporate Services business unit develop action plans for improved employee engagement and workplace communication. She is also a former Global Communication Specialist for Motorola Semiconductor Product Sector, and the former Assistant Dean of Humanities at St. Edward's University, where she also served as a faculty member and advisor to graduate and undergraduate students.

There has never been a better time to invest in your employees' leadership skills. Leadership Austin equips organizations with the capability to navigate in today's changing environment and cultivates skills that nourish the well-being of an organization.

Influencing without authority is a tool of persuasion that derives from Aristotle's Ethos, Pathos and Logos philosophy. During this interactive, two-hour session with staff members, participants learn how to create an appeal through credibility and logical reasoning. The workshop results in improved understanding and abilities in the following topics:

- Advocating for others in the organization
- Enabling change by bringing people together around an issue
- Utilizing supportive, reasonable data to impact decisions
- Establishing individual credibility and persuasion skills
- Adopting common values and leadership principles essential for daily work

Participants leave the session with the confidence and capacity to affect change, regardless of whether the needed players are direct reports.

This highly interactive session is facilitated by Heather McKissick, President/CEO of Leadership Austin. Heather has more than 15 years of experience in the field of Organizational Development and Leadership Development and has delivered this workshop to corporations, non-profit and community based organizations alike.

Leadership Austin's mission is to develop and create community among leaders of all walks of life. Leadership Austin is committed to its core values of community trusteeship, inclusiveness, collaborative decision making, and personal responsibility.

Contract Programs bring leadership development services to the doorstep of Austin area businesses and community organizations, expanding Leadership Austin's reach and impact on Central Texas. Fees generated by Contract Programs fund Leadership Austin's operations and support our ability to provide outstanding leadership programs to a larger audience. Leadership Austin has provided these programs to top area organizations such as the Ronald McDonald House, Scott & White Hospitals, the Jewish Community Center of Austin, and UT Austin McCombs School of Business.